FOURTH QUARTER 1985 WORLDWIDE UNIT SHIPMENTS

During the fourth quarter of 1985, microcontroller unit shipments increased approximately 2 million units or 2.6 percent from third quarter 1985 shipments. Estimated worldwide shipments of all microcontrollers totaled approximately 84.4 million units. Shipments of all types of microcontrollers increased slightly. Shipments of 8-bit MCU devices accounted for approximately 46 percent of total microcontrollers shipped in fourth quarter 1985.

Figure 1 illustrates the growth in 4- and 8-bit microcontroller shipments from the fourth quarter of 1984 through the fourth quarter of 1985.

4- AND 8-BIT MICROCONTROLLER UNIT SHIPMENTS FOURTH QUARTER 1984 THROUGH FOURTH QUARTER 1985 (Millions of Units)

Figure 1

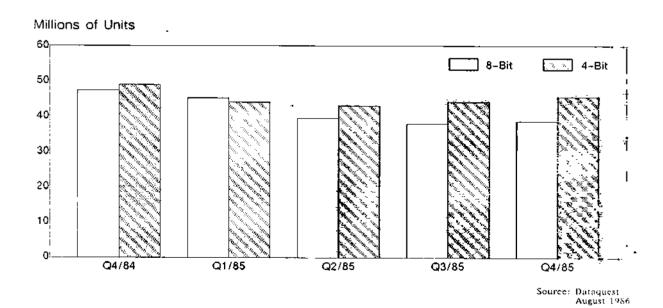


Table 1 shows the change in total microcontroller unit shipments from the third quarter of 1985 through the fourth quarter of 1985. The 8048 lost the greatest market share during this quarter while the 6805 displayed significant growth. Figure 2 illustrates the percent change in 8-bit microcontrollers from the fourth quarter of 1984 through the fourth quarter of 1985. Table 2 shows the change in leading 8-bit MCU shipments from the third quarter of 1985 through the fourth quarter of 1985.

Table 1 TOTAL MICROCONTROLLER UNIT SHIPMENTS THIRD QUARTER 1985 THROUGH FOURTH QUARTER 1985 (Thousands of Units)

	0;	03/1985		<u>04/1985</u>		
MCU .	<u>Units</u>	Percent of Shipments	<u>Units</u>	Percent of Shipments	Growth 03 to 04	
4-Bit	44,187	53.7%	45,635	54.0%	3.3%	
8-Bit	38,060	46.2	38,726	45.9	1.8%	
16-Bit	<u> 56</u>	<u>0.1</u>	71	<u>0.1</u>	26.8%	
Total	82,303	100.0%	84,432	100.0%	2.6%	

Source: Dataquest

September 1986

Figure 2

QUARTERLY PERCENT CHANGE IN 8-BIT MICROCONTROLLER UNIT SHIPMENTS
FOURTH QUARTER 1984 THROUGH FOURTH QUARTER 1985

(Percent)

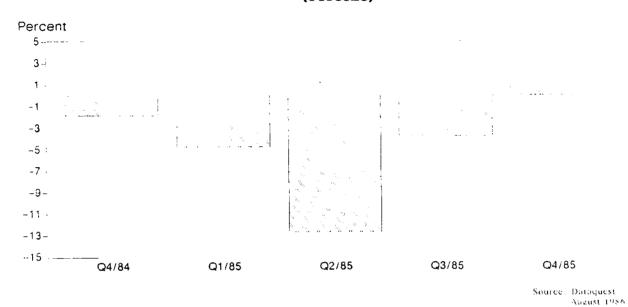


Table 2

LEADING 8-BIT MICROCONTROLLER UNIT SHIPMENTS THIRD QUARTER 1985 THROUGH FOURTH QUARTER 1985 (Thousands of Units)

		0;	03/1985 Percent of		<u>Q4/1985</u> Percent of		
Ranking	<u>Device</u>	<u>Units</u>	<u>Shipments</u>	<u>Units</u>	<u>Shipments</u>	Growth 03 to 04	
1	6805	5,505	14.5%	6,776	17.5%	23.1%	
2	8049	6,520	17.1	5,902	15.2	(9.5%)	
3	8051	3,931	10.3	3,930	10.2	_	
4	8048	4,241	11.1	3,280	8.5	(22.7%)	
5	Others	17,863	<u>47.0</u>	18,838	48.6	5.5%	
	Total	38,060	100.0%	38,726	100.0%	1.7%	

Source: Dataquest

September 1986

The key 8-bit microcontrollers in fourth quarter 1985--the 6805, 8049, 8051, and 8048--had approximately 51.4 percent of the total 8-bit MCU market. During this period, Japanese manufacturers shipped more than 66 percent of 8048 and 8049 devices worldwide, while U.S. manufacturers shipped approximately 77 percent of 8051 and 6805 devices worldwide.

Table 3 shows the market share changes in shipments (not consumption) by geographical region for 4- and 8-bit MCUs, from the fourth quarter of 1984 through the fourth quarter of 1985.

Table 3

MARKET SHARE BY REGION FOR 4- AND 8-BIT MICROCONTROLLERS
FOURTH QUARTER 1984 THROUGH FOURTH QUARTER 1985

Device Type	Region	04/84	01/85	<u>02/85</u>	03/85	<u>04/85</u>
4-Bit	United States Japan Europe	18.8% 78.7 	17.5% 79.5 3.0	16.5% 80.5 <u>3.0</u>	16.3% 80.7 <u>3.0</u>	14.3% 82.8 2.9
	Total	100.0%	100.0%	100.0%	100.0%	100.0%
8-Bit	United States Japan Europe	46.7% 41.5 11.8	44.8% 42.3 12.9	42.2% 44.0 13.8	44.7% 41.5 13.8	43.8% 42.6 13.6
	Total	100.0%	100.0%	100.0%	100.0%	100.0%

Source: Dataquest

September 1986

We saw the U.S. manufacturers continue to lose market share of the 8-bit microcontroller market in the third quarter of 1985 from the same quarter a year earlier, but at a slower pace from that experienced from the second quarter of 1984 to the second quarter of 1985.

The tables and figures in this section are organized as follows:

Table 1	Estimated Market Share by Product Type for 4-Bit Microcontrollers, 1975-1979
Table 2	Estimated Market Share by Product Type for 4-Bit Microcontrollers, 1980-1984
Table 3	Estimated Market Share by Product Type for 4-Bit Microcontrollers, 1985-1988
Figure 1	Estimated Market Share by Product Type for 4-Bit Microcontrollers, 1987 and 1988
Table 4	Estimated Market Share by Process Technology for 4-Bit Microcontrollers, 1975-1979
Table 5	Estimated Market Share by Process Technology for 4-Bit Microcontrollers, 1980-1984
Table 6	Estimated Market Share by Process Technology for 4-Bit Microcontrollers, 1985-1988
Figure 2	Estimated Market Share by Process Technology for 4-Bit Microcontrollers, 1980-1988

Table 1
Estimated Market Share* by Product Type for 4-Bit Microcontrollers
1975-1979

	<u> 1975</u>	<u> 1976</u>	<u> 1977</u>	<u>1978</u>	<u>1979</u>
TMS1000	10.0%	40.8%	83.1%	58.9%	51.7%
uCOM-4	0	0	0	9.4	15.4
COPS	0	0	0	14.6	11.1
MN1400	0	0	0	0	8.7
PPS-4	90.0	59.2	16.9	14.3	7.7
S2000	0	0	0	0.2	2.8
HMCS-40	0	0	0	2.6	1.3
SM-3	0	0	0	0	0.7
14100	0	0	0	<u>_0.1</u>	<u>0.6</u>
Total	100.0%	100.0%	100.0%	100.0%	100.0%

*Based on units shipped

Source: Dataquest

July 1989

Table 2
Estimated Market Share* by Product Type for 4-Bit Microcontrollers 1980-1984

	1980	<u>1981</u>	<u>1982</u>	<u>1983</u>	1984
uPD75XX	o	2.4%	5.1%	8.8%	16.3%
COPS	12.0%	8.6	10.4	12.7	15.2
HMCS-40	1.5	14.2	13.0	12.0	11.6
MN1400	10.7	8.4	9.2	10.7	10.5
uCOM-4	15.4	14.8	16.2	12.2	8.8
SM-5	5.0	8.0	5.9	6.0	6.3
MN1500	0	0.9	1.0	3.7	4.4
TMS1000	45.8	29.6	16.4	6.9	4.3
TLCS-43	0	0	2.1	5.4	4.1
Series-40	0.1	0.4	1.5	3.2	3.3
TLCS-47	0	0	0.4	1.8	3.3
MB884X	0	6.9	6.3	4.4	3.2
T Series	0	0	5.2	5.7	3.1
TLCS-46	0	0	1.8	2.1	1.7
B885X	0.2	1.5	2.0	1.8	1.4
PPS-4	6.0	1.9	1.1	1.0	1.1
SM-4	1.2	1.2	1,2	1.0	1.0
SM-3	0.6	0.7	0.6	0.5	0.4
141000	0.2	0.1	0.1	0.1	0
S2000	1.2	0.3	0.4	0.1	0
Total	100.0%	100.0%	100.0%	100.0%	100.0%

^{*}Based on units shipped

Source: Dataquest July 1989

Table 3

Estimated Market Share* by Product Type
for 4-Bit Microcontrollers
1985-1988

	1985	<u>1986</u>	<u> 1987</u>	<u>1988</u>
uPD75XX	17.8%	15.4%	12.2%	12.7%
MN1500	6.4	10.2	10.7	9.9
TLCS-47	4.4	8.3	6.0	8.4
COPS	16.2	13.8	10.1	7.8
HMCS-400	0	0	8.2	5.3
HMCS-40	12.6	8.1	6.6	4.3
SM (4-Bit)	5.9	3.4	2.4	4.3
M5046X/56X	0	0	3.3	4.0
uCOM75X	0	1.4	4.3	3.6
M5072/76	0	0	3.8	2.8
T SERIES	3.2	1.7	1.6	2.8
M5043X/44X	0	0	3.6	2.6
uCOM-4	5.6	2.1	0.9	1.3
MN1400	11.6	6.4	3.0	1.7
TMS1000	2.2	5.9	3.4	1.6
SERIES-40	3.7	2.7	1.7	1.5
MB884X	3.2	2.4	1.8	1.4
M509X	0	0	0.5	1.3
TLCS-42	0.7	1.4	1.0	0.9
TLCS-43	3.2	1.0	0.6	0.9
MN1700	0	0	0.5	0.9
MB885X	1.2	1.3	1.0	0.8
MB8850X	0	0	0.1	0.7
MB8840X	0	0	0.5	0.4
MB882XX	0	0	0.2	0.3
TLCS~46	1.2	0.1	0.1	0.1
PPS-4	0.8	0.4	0.2	0.1
TLCS-470	0	0.1	0.3	0
141000	0	0	0	0
Unspecified	0	<u>3.7</u>	_11.3	<u> 17.7</u>
Total	100.0%	100.0%	100.0%	100.0%

Note: Columns may not add to totals shown because of rounding.

*Based on units shipped

Source: Dataquest July 1989

Figure 1

Estimated Market Share* by Product Type for 4-Bit Microcontrollers 1987 and 1988

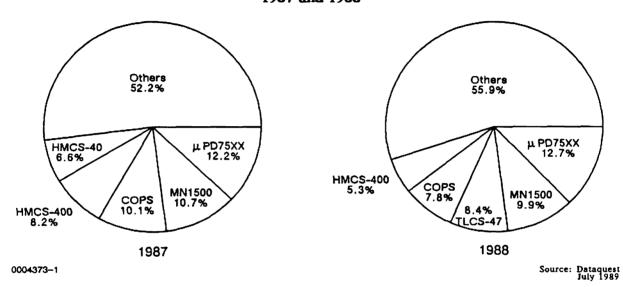


Table 4
Estimated Market Share by Process Technology for 4-Bit Microcontrollers 1975-1979 (Thousands of Units)

	<u>1975</u>	<u> 1976</u>	<u> 1977</u>	1978	<u>1979</u>
NMOS					
Shipments	0	0	0	2,375	7,530
Percent	0	0	0	14.9%	14.9%
CMOS					
Shipments	0	0	0	755	4,961
Percent	0	0	0	4.7%	9.8%
PMOS					
Shipments	500	760	3,400	12,829	38,034
Percent	<u>100</u> %	<u>100</u> %	<u> 100</u> %	<u>80.4</u> %	<u>75.3</u> %
Total Shipments	500	760	3,400	15,959	50,525

Source: Dataquest

July 1989

Table 5

Estimated Market Share by Process Technology for 4-Bit Microcontrollers 1980-1984 (Thousands of Units)

	<u>1980</u>	<u>1981</u>	<u>1982</u>	<u>1983</u>	<u>1984</u>
NMOS					
Shipments	13,813	25,970	37,167	52,468	62,240
Percent	14.4%	19.4%	23.5%	30.5%	32.2%
CMOS					
Shipments	18,574	38,129	65,382	81,638	102,358
Percent	19.3%	28.6%	41.3%	47.5%	52.9%
PMOS					
Shipments	63,693	69,450	55,634	37,839	28,837
Percent	<u>66.3</u> %	<u>52.0</u> %	<u>35.2</u> %	<u>22.0</u> %	<u>14.9</u> %
Total Shipments	96,080	133,549	158,183	171,945	193,435

Source: Dataquest July 1989

Table 6
Estimated Market Share by Process Technology for 4-Bit Microcontrollers
1985-1988
(Thousands of Units)

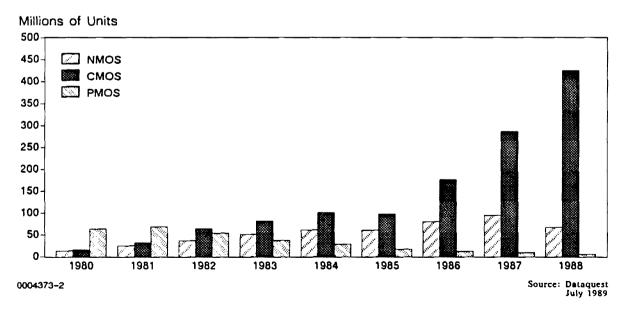
	<u> 1985</u>	<u> 1986</u>	<u> 1987</u>	<u> 1988</u>
NMOS				
Shipments	61,576	81,153	95,288	68,117
Percent	34.8%	29.8%	24.3%	14.5%
CMOS				
Shipments	97,694	177,357	287,360	426,966
Percent	55.2%	65.2%	73.2%	85.2%
PMOS				
Shipments	17,768	13,373	9,684	5,992
Percent	10.0%	4.9%	2.5%	1.3%
Total Shipments	177,038	271,883	392,332	501,075

Note: Columns may not add to totals shown because of rounding.

Source: Dataquest

July 1989

Figure 2
Estimated Market Share by Process Technology for 4-Bit Microcontrollers 1980-1988



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