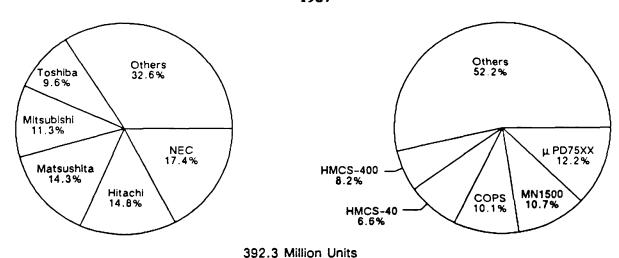
The tables and figures in this section are organized as follows:

| Figure 1 | Estimated Market Shares of Leading Manufacturers and Products for 4-Bit Microcontrollers, 1987 |
|----------|---|
| Figure 2 | Estimated Market Shares of Leading Manufacturers and Products for 8-Bit Microcontrollers, 1987 |
| Figure 3 | Estimated Market Shares of Leading Manufacturers and Products for 16-Bit Microcontrollers, 1987 |
| Table 1 | Estimated Market Share by Word Length for Microcontrollers, 1980-1984 |
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| Table 4 | Estimated Market Share by Region for 4-, 8-, and 16-Bit Microcontrollers, 1985-1987 |
| Figure 5 | Estimated Market Share by Region for 4-, 8-, and 16-Bit Microcontrollers, 1987 |
| Table 5 | Estimated Market Share by Process Technology for 4-, 8-, and 16-Bit Microcontrollers, 1980-1984 |
| Table 6 | Estimated Market Share by Process Technology for 4-, 8-, and 16-Bit Microcontrollers, 1985-1987 |
| Figure 6 | Estimated Market Share by Process Technology for 4-, 8-, and 16-Bit Microcontrollers, 1987 |

Figure 1

Estimated Market Shares of Leading Manufacturers and Products for 4-Bit Microcontrollers

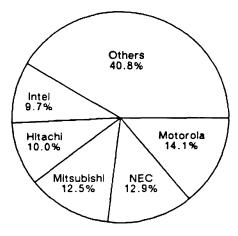
1987



0003601-1 Source: Dataquest April 1989

Figure 2

Estimated Market Shares of Leading Manufacturers and Products for 8-Bit Microcontrollers 1987



333.4 Million Units

0003601-2 Source: Dataquest April 1989

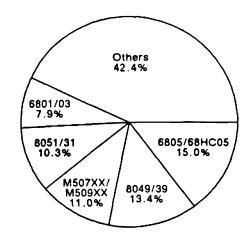
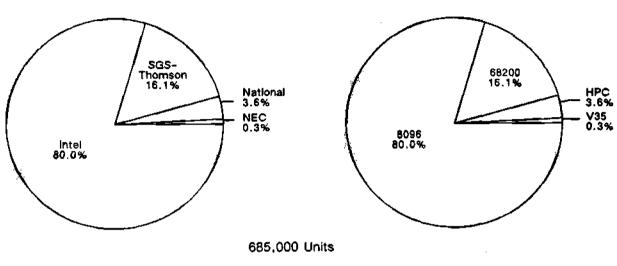


Figure 3

Estimated Market Shares of Leading Manufacturers and Products for 16-Bit Microcontrollers 1987



0003801-3

Source: Dataquest April 1989

Table 1
Estimated Market Share by Word Length for Microcontrollers
1980–1984
(Thousands of Units)

| | 1980 | <u> 1981</u> | 1982 | 1983 | 1984 |
|-----------------|---------|--------------|---------|---------|---------|
| 4-Bit | | | | | |
| Shipments | 96,080 | 133,549 | 158,183 | 171,945 | 193,435 |
| Percent | 81.5% | 79.3% | 74.5% | 65.5% | 54.2% |
| 8-Bit | | | | | |
| Shipments | 21,740 | 34,931 | 54,114 | 90,615 | 163,510 |
| Percent | 18.5% | 20.7% | 25.5% | 34.5% | 45.8% |
| 16-Bit | | | | | |
| Shipments | 8 | 36 | 50 | 89 | 123 |
| Percent | * | • | * | • | • |
| Total Shipments | 117,828 | 168,516 | 212,347 | 262,649 | 357,068 |

*Calculated value is less than 0.1%.

Source: Dataquest

April 1989

E.

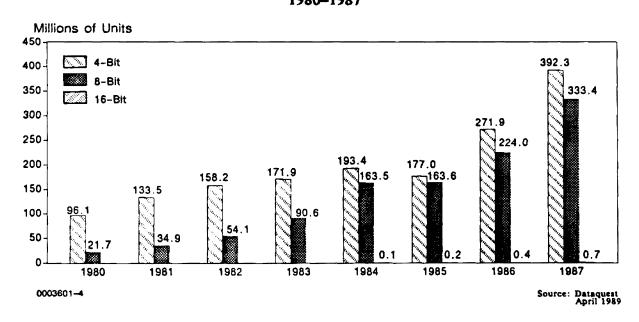
Table 2

Estimated Market Share by Word Length for Microcontrollers 1985–1987 (Thousands of Units)

| | <u> 1985</u> | 1986 | <u> 1987</u> |
|-----------------|--------------|---------|--------------|
| 4-Bit | | | |
| Shipments | 177,038 | 271,883 | 392,332 |
| Percent | 51.9% | 54.8% | 54.0% |
| 8-Bit | | | |
| Shipments | 163,599 | 224,001 | 333,362 |
| Percent | 48.0% | 45.1% | 45.9% |
| 16-Bit | | | |
| Shipments | 232 | 399 | 685 |
| Percent | 0.1% | 0.1% | 0.1% |
| Total Shipments | 340,869 | 496,283 | 726,379 |
| | | Source: | Dataquest . |

Figure 4

Estimated Market Share by Word Length for Microcontrollers 1980–1987



April 1989

Table 3

Estimated Market Share by Region for 4-, 8-, and 16-Bit Microcontrollers 1980-1984 (Thousands of Units)

| | <u>1980</u> | <u>1981</u> | <u>1982</u> | <u>1983</u> | <u>1984</u> |
|------------------------|-------------|-------------|-------------|-------------|-------------|
| 4-Bit Shipments | 96,080 | 133,549 | 158,183 | 171,945 | 193,435 |
| U.S. Companies (%) | 65.2% | 40.5% | 28.2% | 2 0.3% | 19.2% |
| Japanese Companies (%) | 34.8% | 59.5% | 71.7% | 79.2% | 79.3% |
| European Companies (%) | 0 | 0 | 0.1% | 0.5% | 1.4% |
| 8-Bit Shipments | 21,740 | 34,931 | 54,114 | 90,615 | 163,510 |
| U.S. Companies (%) | 73.3% | 68.3% | 61.0% | 57.6% | 51.7% |
| Japanese Companies (%) | 15.5% | 20.1% | 27.1% | 31.3% | 36.6% |
| European Companies (%) | 11.2% | 11.7% | 11.8% | 11.0% | 11.7% |
| 16-Bit Shipments | 8 | 36 | 50 | 89 | 123 |
| U.S. Companies (%) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Japanese Companies (%) | 0 | 0 | 0 | 0 | 0 |
| European Companies (%) | 0 | 0 | 0 | 0 | 0. |
| Total Shipments | 117,828 | 168,516. | 212,347 | 262,649 | 357,068 |
| U.S. Companies (%) | 66.7% | 46.2% | 36.6% | 33.2% | 34.1% |
| Japanese Companies (%) | 31.2% | 51.3% | 60.3% | 62.7% | 59.7% |
| European Companies (%) | 2.1% | 2.4% | 3.1% | 4.1% | 6.2% |

Source: Dataquest April 1989

Table 4

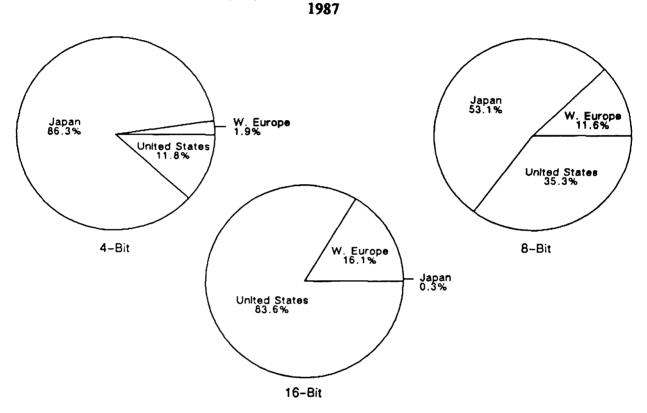
Estimated Market Share by Region for 4-, 8-, and 16-Bit Microcontrollers 1985-1987 (Thousands of Units)

| | <u>1985</u> | <u> 1986</u> | <u> 1987</u> |
|------------------------|-------------|--------------|--------------|
| 4-Bit Shipments | 177,038 | 271,883 | 392,332 |
| U.S. Companies (%) | 16.3% | 17.8% | 11.8% |
| Japanese Companies (%) | 80.8% | 79.8% | 86.3% |
| European Companies (%) | 3.0% | 2.3% | 1.9% |
| 8-Bit Shipments | 163,599 | 224,001 | 333,362 |
| U.S. Companies (%) | 42.7% | 34.8% | 35.3% |
| Japanese Companies (%) | 43.2% | 50.0% | 53.1% |
| European Companies (%) | 14.1% | 15.2% | 11.6% |
| 16-Bit Shipments | 232 | 399 | 685 |
| U.S. Companies (%) | 94.8% | 67.7% | 83.6% |
| Japanese Companies (%) | 0 | 0 | 0.3% |
| European Companies (%) | 5.2% | 32.3% | 16.1% |
| Total Shipments | 340,869 | 496,283 | 726,379 |
| U.S. Companies (%) | 29.0% | - 25.5% | 22.6% |
| Japanese Companies (%) | 62.7% | 66.3% | 71.0% |
| European Companies (%) | 8.3% | 8.2% | 6.4% |

Source: Dataquest April 1989

Figure 5

Estimated Market Share by Region for 4-, 8-, and 16-Bit Microcontrollers



0003601-5 Source: Dataquest April 1989

Table 5

Estimated Market Share by Process Technology for 4-, 8-, and 16-Bit Microcontrollers 1980-1984 (Thousands of Units)

| | <u>1980</u> | <u> 1981</u> | <u>1982</u> | <u>1983</u> | <u> 1984</u> |
|------------------|-------------|--------------|-------------|-------------|--------------|
| 4-Bit Shipments | 96,080 | 133,549 | 158,183 | 171,945 | 193,435 |
| Percent PMOS | 66.3% | 52.0% | 35.2% | 22.0% | 14.9% |
| Percent NMOS | 14.4% | 19.4% | 23.5% | 30.5% | 32.2% |
| Percent CMOS | 19.3 | 28.6% | 41.3% | 47.5% | 52.9% |
| 8-Bit Shipments | 21,740 | 34,931 | 54,114 | 90,615 | 163,510 |
| Percent NMOS | 100.0% | 99.7% | 96.8% | 91.4% | 90.0% |
| Percent CMOS | 0 | 0.3% | 3.2 | 8.6% | 10.0% |
| 16-Bit Shipments | 8 | 36 | 50 | 89 | 123 |
| Percent NMOS | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Percent CMOS | 0 | 0 | 0 | 0 | 0 |
| Total Shipments | 117,828 | 168,516 | 212,347 | 262,649 | 357,068 |
| Percent PMOS | 54.1% | 41.2% | 26.2% | 14.4% | 8.1% |
| Percent NMOS | 30.2% | 36.1% | 42.2% | 51.5% | 58.7% |
| Percent CMOS | 15.8% | 22.7% | 31.6% | 34.1% | 33.3% |

Source: Dataquest

April 1989

Table 6

Estimated Market Share by Process Technology for 4-, 8-, and 16-Bit Microcontrollers 1985-1987 (Thousands of Units)

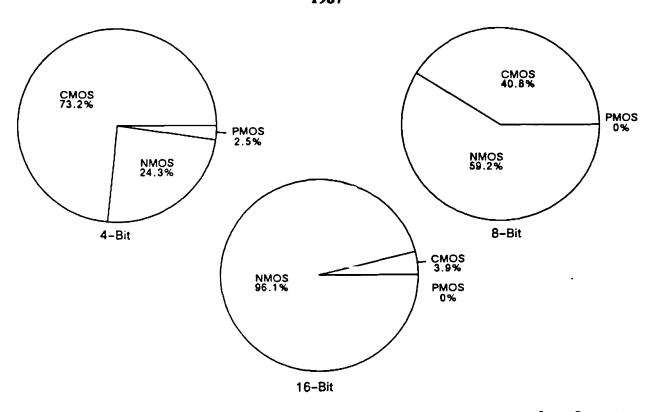
| | <u> 1985</u> | <u> 1986</u> | <u>1987</u> |
|------------------|--------------|--------------|-------------|
| 4-Bit Shipments | 177,038 | 271,883 | 392,332 |
| Percent PMOS | 10.0% | 4.9% | 2.5% |
| Percent NMOS | 34.8% | 29.8% | 24.3% |
| Percent CMOS | 55.2% | 65.2% | 73.2% |
| 8-Bit Shipments | 163,599 | 224,001 | 333,362 |
| Percent NMOS | 79.5% | 67.8% | 59.2% |
| Percent CMOS | 20.5% | 32.2% | 40.8% |
| 16-Bit Shipments | 232 | 399 | 685 |
| Percent NMOS | 100.0% | 100.0% | 96.1% |
| Percent CMOS | 0 | 0 | 3.9% |
| Total Shipments | 340,869 | 496,283 | 726,379 |
| Percent PMOS | 5,2% | 2.7% | 1.3% |
| Percent NMOS | 56.3% | 47.0% | 40.4% |
| Percent CMOS | 38.5% | 50.3% | 58.3% |

Source: Dataquest

April 1989

Figure 6

Estimated Market Share by Process Technology for 4-, 8-, and 16-Bit Microcontrollers



0003601-6 Source: Dataquest April 1989

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