

makes one-way data gathering applications as easy as regular telephone calls

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PRODUCTION

Transmits and receives parallel data codes over regular telephone lines or private lines across town or across the nation

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PURCHASING

ADMINISTRATION

YOUR DATA PROCESSING CENTER

DISTRIBUTION

## **MEETS YOUR NEEDS FOR FLEXIBLE DATA COMMUNICATIONS**

- Offers one-way communications of alphanumeric data to a centralized data processing location.
- Transmits and receives parallel data codes at speeds compatible with your business machines—
  - up to 20 characters per second
- Accepts parallel data signals from alphanumeric punched card readers or numerical keyboards at sending station.
- Converts data signals to appropriate tones for transmission over telephone lines.
- Converts tones to data signals for use by business machine at receiving station.
- Provides DATA- PHONE Service on regular telephone lines for local or long distance data communications at normal telephone rates—
  - provides two-way voice communications with called data station
  - switches to one-way data communications at the touch of a button

- requires minimum training to operate
- assures complete and accurate control with audible signaling arrangements
- Operates in the same manner on Private Line service or WATS service at a fixed monthly charge.
- Offers automatic answering and appropriate terminating controls for unattended receiving station—
  - automatic answer-back signal alerts calling station that receiving machine is connected and can accept the data transmission
  - business machine can automatically disconnect receiving station
- Provides supervisory answer-back signals that may be used to indicate—
  - business machine is, or is not, prepared to accept data
  - data has, or has not, been received correctly
  - receiving attendant wants to talk with transmitting attendant

## **GIVES YOUR BUSINESS THESE PROFIT-BUILDING ADVANTAGES**

Affords rapid, direct, low-cost data communications between separate business locations.

- Makes possible centralized data processing operations—
  - reduces the need for separate data processing equipment
  - increases the efficiency of existing business machine operations
  - aids in mechanizing clerical workload and reducing human errors

Offers an economical means to expand data communications—

- production plants with company headquarters
- warehouse with distribution outlets
- regional sales offices with headquarters
- purchasing with production

Improves business efficiency by collecting current facts and figures that affect the operations of your administrative, purchasing, marketing, sales and distribution functions-

- adjust production schedules quickly to meet changing market conditions
- coordinate factory production to inventories
- avoid out-of-stock situations
- get up-to-the-minute sales figures and market information
- gather operating data quickly when it is needed
- analyze data quickly for timely management decisions
- speed order processing
- meet competition more effectively
- Minimizes total communications cost by using existing communications facilities for data transmission—
  - transmit and receive data communications on an alternate basis with other services
  - utilize existing facilities to full capacity— WATS, Tie Lines, Private Lines, etc.

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Here's how it will work for you...



